

# Department of Business, Economic and Regional Development

	2007-08 Estimate	2008-09 Budget
	\$000	\$000
<b>Output Group</b>		
Economic Development	26 603	26 728
<b>Total Expenses</b>	<b>26 603</b>	<b>26 728</b>
<b>Output Appropriation</b>	<b>23 299</b>	<b>23 692</b>
<b>Capital Appropriation</b>		

2008-09 Staffing: 136

## Agency Profile

The Department of Business, Economic and Regional Development provides leadership to develop and broaden the Northern Territory economic base and provides strategic programs and activities to support sustainable economic and regional development.

The objective is to facilitate substantial economic benefits for business and the broader community by:

- providing strategic policy advice and analysis to enhance economic development, including regional and Indigenous economic development;
- supporting the development of knowledge and innovation opportunities by Northern Territory businesses, agencies, organisations and individuals;
- improving the Territory business operating environment;
- providing economic information, analysis and advisory services on industry and sectoral performance and outlook;
- identifying, assessing and supporting economic development opportunities, and improving business competitiveness and productivity; and
- advising on research priorities and encouraging investment in research and innovation.

Strategic issues facing the agency in 2008-09 include:

- delivering a suite of business professional development programs and services to people and businesses across the Territory;
- maximising opportunities for local industry to develop and promote its capability;
- working with the Australian Industry and Defence Network (NT) and Department of Defence to implement the Defence Support Industry Development Strategy 2007-2017 to increase defence-related business undertaken in the Territory;

- developing and coordinating projects that contribute to regional development, including through:
  - the McArthur River Mine Community Benefits Trust;
  - Red Centre Way investment; and
  - developing Alice Springs as a regional supply hub.
- continuing to develop the Northern Territory Indigenous Economic Development Strategy, the Overarching Agreement on Indigenous Affairs and the Bilateral Schedule – Boosting Indigenous Employment and Economic Development;
- engaging the Territory’s regional communities to identify future economic development opportunities through Economic Development Committees;
- implementing whole of government and sectoral strategies including the Business and Skilled Migration and Economic Development Framework strategies;
- working with the Northern Territory Research and Innovation Board to encourage business investment in research and innovation; and
- supporting Desert Knowledge Australia in the development of the Desert Knowledge Precinct.

## Budget Highlights

- Funding of \$0.3 million to assist regional economic development through the Regional Economic Development Fund.
- Funding of \$0.6 million through Closing the Gap for the Indigenous Business Development Grant Program.
- Funding of \$1.2 million through the Industry Development Support Program to provide operational and program support for peak business-related organisations.
- Funding of \$0.3 million for industry development grants to support Territory businesses with specific development activities.
- Profile and promote Northern Territory defence industry capability to Defence and prime contractors at major defence conferences and exhibits.
- Funding of \$0.25 million to support a range of initiatives aimed at leveraging more business and economic development opportunities from the Defence presence in the Territory.
- Funding of \$0.35 million to support research and innovation, including the provision of grants through the Northern Territory Research and Innovation Fund.
- Funding of \$0.15 million to expand the business and skilled migration, settlement and promotional program to Central Australia.
- Funding of \$0.26 million for a range of initiatives towards industry development including the ‘Meet the Buyers’ Expo, expansion of the Territory Business Growth program to assist small businesses and further investigation of a common user facility for local businesses.

- Deliver business management and capability building programs, including Territory Business Upskills Workshops, Business Growth Programs and October Business Month.
- Implement a new electronic receipt and tracking system to improve licensing services.

## Outputs and Performance

Output Group/Output	2007-08	2008-09	Variation
	Estimate	Budget	
	\$000	\$000	\$000
<b>Economic Development</b>	<b>26 603</b>	<b>26 728</b>	<b>125</b>
Regional Development	7 975	8 118	143
Business and Industry Development	14 273	14 423	150
Economic Development	4 355	4 187	- 168
<b>Total Expenses</b>	<b>26 603</b>	<b>26 728</b>	<b>125</b>

### Key Variations

No significant variations.

### Output Group: Economic Development

Provides strategic programs and activities to support sustainable economic development, with a focus on regional development and developing of competitive Territory businesses.

The outcome is substantial and lasting economic benefits for business and the broader community.

### Regional Development

Working in partnership with business, industry and communities to support activities that stimulate sustainable economic growth and job creation in all regions of the Northern Territory. This will be achieved by:

- working with Economic Development Committees to identify key economic development priorities, advocating these priorities to Government and developing and managing resultant development initiatives;
- coordinating dialogue within and between the community and Government on economic development opportunities and challenges to create sustainable growth in local economies and infrastructure development across the Northern Territory;
- supporting the move towards economic independence of Indigenous Territorians through collaborative, outcomes-focused business development and job creation activities that promote an enterprise culture in Indigenous communities; and
- monitoring and reporting on Government priorities such as the Indigenous Economic Development Strategy.

Performance Measures		2007-08 Estimate	2008-09 Estimate
<i>Quantity</i>	Capacity to:	\$5.80M	\$5.81M
	– provide strategic policy advice and analysis;		
	– advocate and provide assistance identified economic development opportunities progressing;		
	– influence, monitor, coordinate and implement Government priorities; and		
	– manage and deliver advisory business programs and services to regional communities.		
	Number of regional organisations and Indigenous businesses provided with financial assistance	80	80
	Financial assistance to regional organisations and Indigenous businesses	\$1.24M	\$1.37M
	Contribution to Desert Knowledge Australia	\$0.92M	\$0.92M
<i>Quality</i>	Stakeholder satisfaction <sup>1</sup>	≥ 5	≥ 5
<i>Timeliness</i>	Timeframes met as agreed <sup>2</sup>	≥ 5	≥ 5

1 Stakeholder satisfaction against objectives in the corporate plan - measured on a rolling triennial basis, ranging from a rating of 1 = extremely dissatisfied through to 6 = extremely satisfied.

2 Measures range from a rating of 1 = extremely dissatisfied through to 6 = extremely satisfied.

## Business and Industry Development

Work with business and industry to develop a broader based and more competitive Territory business community. This will be achieved by:

- assisting in the development of a better informed and capable Territory business community through providing business information, access to training, coaching and business planning programs;
- pursuing industry development opportunities in specific industry sectors such as defence support, oil, gas and mining, bioprospecting, manufacturing and marine services;
- assisting Northern Territory employers with advice and information about business and skilled migration to reduce skill shortages, providing advice and information about regional migration programs and promoting the Northern Territory to potential skilled and business migrants overseas;
- providing strategic business advice and administrative management of industry development funding programs and ensuring the agency's loan portfolio is prudently managed; and
- providing Territory Business Centres as a first contact and referral point for many business-related services and products from Government agencies, including start-up business information, and assistance with the lodgement and issue of permits and registrations required to operate in business.

Performance Measures		2007-08 Estimate	2008-09 Estimate
<i>Quantity</i>	Capacity to:	\$11.97M	\$12.14M
	– provide strategic business advice;		
	– facilitate industry and investment projects;		
	– manage and deliver advisory business programs; and		
	– provide business services through Territory Business Centres.		
	Number of Territory businesses and business organisations provided with financial assistance under industry development funding programs	150	150
	Financial assistance to Territory businesses and business organisations under industry development funding programs	\$2.29M	\$2.27M
	Types of permits, licences and certificates available through Territory Business Centres	350	370
	Number of Business and Skilled Migration visas for nominations and sponsorships certified	650	700
	Business Round Table meetings facilitated	6	6
<i>Quality</i>	Stakeholder satisfaction <sup>1</sup>	≥ 5	≥ 5
<i>Timeliness</i>	Timeframes met as agreed <sup>2</sup>	≥ 5	≥ 5

1 Stakeholder satisfaction against objectives in the corporate plan - measured on a rolling triennial basis, ranging from a rating of 1 = extremely dissatisfied through to 6 = extremely satisfied.

2 Measures range from a rating of 1 = extremely dissatisfied through to 6 = extremely satisfied.

## Economic Development

Provide leadership to develop a broader Northern Territory economic base.

This will be achieved by:

- providing strategic policy advice and analysis to enhance economic development, including regional and Indigenous economic development;
- supporting the development of knowledge and innovation and advising on research priorities and encouraging investment in research and innovation;
- providing economic information, analysis and advisory services on industry and sectoral performance and outlook;
- identifying, assessing and supporting new economic development opportunities, including business competitiveness and productivity improvements; and
- monitoring, coordinating and implementing Government's priorities in the Northern Territory Economic Development Framework.

Performance Measures		2007-08 Estimate	2008-09 Estimate
<i>Quantity</i>	Capacity to	\$3.83M	\$3.66M
	– provide strategic economic development, research and innovation policy advice and analysis;		
	– facilitate and implement economic development projects;		
	– provide research and innovation support initiatives; and		
	– manage strategic business consultation and engagement initiatives.		
	Number of research and innovation grants	10	10
	Value of research and innovation grants	\$0.35M	\$0.35M
	Contribution to Desert Knowledge Cooperative Research Centre	\$0.17M	\$0.17M
<i>Quality</i>	Stakeholder satisfaction <sup>1</sup>	≥ 5	≥ 5
<i>Timeliness</i>	Timeframes met as agreed <sup>2</sup>	≥ 5	≥ 5

<sup>1</sup> Stakeholder satisfaction against objectives in the corporate plan - measured on a rolling triennial basis, ranging from a rating of 1 = extremely dissatisfied through to 6 = extremely satisfied.

<sup>2</sup> Measures range from a rating of 1 = extremely dissatisfied through to 6 = extremely satisfied.

## Operating Statement

	2007-08 Estimate	2008-09 Budget
	\$000	\$000
<b>INCOME</b>		
Taxation revenue		
Grants and subsidies revenue		
Current	602	
Capital		
Output revenue	23 299	23 692
Sales of goods and services	870	712
Interest revenue	20	20
Goods and services received free of charge	1 800	1 800
Gain(+)/loss(-) on disposal of assets		
Other revenue		
<b>TOTAL INCOME</b>	<b>26 591</b>	<b>26 224</b>
<b>EXPENSES</b>		
Employee expenses	13 720	13 633
Administrative expenses		
Purchases of goods and services	6 009	5 691
Repairs and maintenance	343	97
Depreciation and amortisation	106	68
DCIS services free of charge	1 800	1 800
Other administrative expenses		
Grants and subsidies expenses		
Current	4 625	5 439
Capital		
Community service obligations		
Interest expense		
<b>TOTAL EXPENSES</b>	<b>26 603</b>	<b>26 728</b>
<b>NET SURPLUS(+)/DEFICIT(-)</b>	<b>- 12</b>	<b>- 504</b>

## Balance Sheet

	2007-08 Estimate	2008-09 Budget
	\$000	\$000
<b>ASSETS</b>		
Cash and deposits	3 334	2 898
Receivables	389	389
Prepayments	35	35
Inventories		
Advances and investments	654	654
Property, plant and equipment	311	243
Other assets		
<b>TOTAL ASSETS</b>	<b>4 723</b>	<b>4 219</b>
<b>LIABILITIES</b>		
Deposits held		
Creditors and accruals	637	637
Borrowings and advances		
Provisions	2 209	2 209
Other liabilities		
<b>TOTAL LIABILITIES</b>	<b>2 846</b>	<b>2 846</b>
<b>NET ASSETS</b>	<b>1 877</b>	<b>1 373</b>
<b>EQUITY</b>		
Capital		
Opening balance	- 60	- 60
Equity injections/withdrawals		
Reserves		
Accumulated funds		
Opening balance	1 949	1 937
Current year surplus(+)/deficit(-)	- 12	- 504
Accounting policy changes and corrections		
<b>TOTAL EQUITY</b>	<b>1 877</b>	<b>1 373</b>

## Cash Flow Statement

	2007-08 Estimate	2008-09 Budget
	\$000	\$000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
<b>Operating receipts</b>		
Taxes received		
Grants and subsidies received		
Current	602	
Capital		
Receipts from sales of goods and services		
Output revenue received	23 299	23 692
Other agency receipts	870	712
Interest received	20	20
<b>Total operating receipts</b>	<b>24 791</b>	<b>24 424</b>
<b>Operating payments</b>		
Payments to employees	13 668	13 633
Payments for goods and services	6 352	5 788
Grants and subsidies paid		
Current	4 625	5 439
Capital		
Community service obligations		
Interest paid		
<b>Total operating payments</b>	<b>24 645</b>	<b>24 860</b>
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<b>146</b>	<b>- 436</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
<b>Investing receipts</b>		
Proceeds from asset sales		
Repayment of advances		
Sales of investments		
<b>Total investing receipts</b>		
<b>Investing payments</b>		
Purchases of assets		
Advances and investing payments		
<b>Total investing payments</b>		
<b>NET CASH FROM INVESTING ACTIVITIES</b>		
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
<b>Financing receipts</b>		
Proceeds of borrowings		
Deposits received		
Equity injections		
Capital Appropriation		
Other equity injections		
<b>Total financing receipts</b>		
<b>Financing payments</b>		
Repayment of borrowings		
Finance lease payments		
Equity withdrawals		
<b>Total financing payments</b>		
<b>NET CASH FROM FINANCING ACTIVITIES</b>		
Net increase(+)/decrease(-) in cash held	146	- 436
Cash at beginning of financial year	3 188	3 334
<b>CASH AT END OF FINANCIAL YEAR</b>	<b>3 334</b>	<b>2 898</b>