

# Government Printing Office

<b>Business Line</b>	2004-05 Estimate	2005-06 Budget
	\$000	\$000
<b>Operating Revenue</b>	<b>6 141</b>	<b>6 401</b>
Printing and Publications Services	6 141	6 401
<b>Operating Expenses</b>	<b>5 603</b>	<b>5 833</b>
Printing and Publications Services	5 603	5 833
<b>Operating Result</b>	<b>538</b>	<b>568</b>

**2005-06 Staffing: 40**

## Profile

The Government Printing Office (GPO) is responsible for delivering cost-effective printing and publication services to parliament and Northern Territory Government agencies in a secure environment.

The GPO applies commercial practices in delivering printing services and is a centralised outsourcing agent utilising the local industry as appropriate.

Strategic issues facing the GPO in 2005-06 include:

- building stronger relationships with customers and suppliers;
- improving the skill base to better achieve the GPO's business objectives;
- enhancing the GPO's efficiency through improved financial and management reporting; and
- upgrading technology to deliver more streamlined services to customers.

## Budget Highlights

- Improving profitability of the GPO by exploring options to increase revenue and reduce costs.
- Working in partnership with private sector printers to provide cost-effective printing, publication and distribution services to Government as per GPO's Charter of Operations.
- Implementation of Customer Relationship Management within the Print Management System to deliver better service to customers.

## Performance

Continued provision of a cost-effective printing service to Government, with 2005-06 revenue and expenses expected to increase at a similar level. The result is an operating surplus similar to that estimated in 2004-05.

### Business Line: Printing and Publications Services

Deliver efficient and high-quality special and general printing and Government publications, involving the use of both in-house and local printing industry resources.

The outcome is the provision of printing and publications that meet stated Government client requirements in respect of time, cost, quality and security.

Performance Measures		2004-05 Estimate	2005-06 Estimate
<i>Quantity</i>	Jobs undertaken	3 200	3 300
	Proportion of printing sales outsourced	18%	18%
<i>Quality</i>	Jobs reworked	<0.1%	<0.1%
<i>Timeliness</i>	Quotes provided within required timeframes	100%	100%
	Jobs completed within required timeframes	100%	100%

## Statement of Financial Performance

	2004-05 Estimate	2005-06 Budget
	\$000	\$000
<b>OPERATING REVENUE</b>		
Grants and subsidies		
Current		
Capital		
Community service obligations		
Sales of goods and services	6 061	6 301
Interest revenue	65	65
Rent and dividends		
Miscellaneous revenue	15	15
Profit/loss on disposal of assets		20
<b>TOTAL OPERATING REVENUE</b>	<b>6 141</b>	<b>6 401</b>
<b>OPERATING EXPENSES</b>		
Employee expenses	2 482	2 557
Administrative expenses		
Purchases of goods and services	2 841	2 986
Repairs and maintenance		
Depreciation and amortisation	280	290
Other administrative expenses		
Grants and subsidies		
Current		
Capital		
Interest expense		
<b>TOTAL OPERATING EXPENSES</b>	<b>5 603</b>	<b>5 833</b>
<b>OPERATING SURPLUS BEFORE INCOME TAX</b>	<b>538</b>	<b>568</b>
Income tax expense		115
<b>NET OPERATING SURPLUS</b>	<b>538</b>	<b>453</b>

## Statement of Financial Position

	2004-05 Estimate	2005-06 Budget
	\$000	\$000
<b>ASSETS</b>		
Cash and deposits	2 076	2 234
Receivables	635	635
Prepayments	47	47
Inventories	234	234
Advances and investments		
Land and improvements		
Plant and equipment	1 065	1 206
Other assets		
<b>TOTAL ASSETS</b>	<b>4 057</b>	<b>4 356</b>
<b>LIABILITIES</b>		
Deposits held		
Creditors and accruals	414	414
Borrowings and advances		
Provisions	741	814
Other liabilities	152	152
<b>TOTAL LIABILITIES</b>	<b>1 307</b>	<b>1 380</b>
<b>NET ASSETS</b>	<b>2 750</b>	<b>2 976</b>
<b>EQUITY</b>		
Capital		
Opening balance	374	374
Equity injections/withdrawals		
Reserves		
Accumulated funds		
Opening balance	2 107	2 376
Current year surplus(+)/deficit(-)	538	453
Dividends paid/payable	- 269	- 227
<b>TOTAL EQUITY</b>	<b>2 750</b>	<b>2 976</b>

## Statement of Cash Flows

	2004-05 Estimate	2005-06 Budget
	\$000	\$000
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
<b>Operating receipts</b>		
Grants and subsidies received		
Current		
Capital		
Community service obligations		
Receipts from sales of goods and services	6 076	6 316
Interest received	65	65
<b>Total operating receipts</b>	<b>6 141</b>	<b>6 381</b>
<b>Operating payments</b>		
Payments to employees	2 487	2 557
Payments for goods and services	2 813	2 986
Grants and subsidies paid		
Current		
Capital		
Interest paid		
Income tax paid		
<b>Total operating payments</b>	<b>5 300</b>	<b>5 543</b>
<b>NET CASH FROM OPERATING ACTIVITIES</b>	<b>841</b>	<b>838</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
<b>Investing receipts</b>		
Proceeds from asset sales		20
Repayment of advances		
Sales of investments		
<b>Total investing receipts</b>		<b>20</b>
<b>Investing payments</b>		
Purchases of assets	380	431
Advances and investing payments		
<b>Total investing payments</b>	<b>380</b>	<b>431</b>
<b>NET CASH FROM INVESTING ACTIVITIES</b>	<b>- 380</b>	<b>- 411</b>
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
<b>Financing receipts</b>		
Proceeds of borrowings		
Deposits received		
Equity injections		
<b>Total financing receipts</b>		
<b>Financing payments</b>		
Repayment of borrowings		
Finance lease payments		
Dividends paid		269
Equity withdrawals		
<b>Total financing payments</b>		<b>269</b>
<b>NET CASH FROM FINANCING ACTIVITIES</b>		<b>- 269</b>
Net increase in cash held	461	158
Cash at beginning of financial year	1 615	2 076
<b>CASH AT END OF FINANCIAL YEAR</b>	<b>2 076</b>	<b>2 234</b>